

Dr. BOUMAZA CHERIF

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Born: 11/18/1985 (34 years old)

Algerian nationality.

Express entry profile: from 01.03.2020 /
387 points



Veterinary Medicine / Medical and Commercial representative:

"It is not enough to plan, to implement and to follow up"

• **Professional Experiences :**

• **MEDICAL AND COMMERCIAL REPRESENTATIVE RHUMATOLOGY-UROLOGY
RANGE (AL KENDI LABORATORY) (From 02.05.2019 to PRESENT POST)**

Promotion of the Rheumatology range presented mainly by anti-inflammatory drugs, Biphosphonate to Rheumatologists and traumatologists, internal rehabilitation functional physicians, as well as general practitioners, and the urology range presented by alpha-blockers to the breasts of Urologists.

- Provide medical information to health professionals and maintain a professional relationship to promote products and their proper use with respect for ethics
- Answer the doctors' questions on one or more services [characteristic, contraindication, differential advantage]
- management of visits as part of an action plan and teamwork
- collection, analysis and transmission of requests and information to the departments. Concerned [pharmacovigilance, hierarchy].
- Organization and animation of professional communication action [professional meetings, continuing medical education, congress] possibly.
- Writing of activity reports.
- Competitive intelligence and reporting of information to its hierarchy
- Proposal and / or development of a sectoral action plan based on national and regional objectives.

I occupied the position from 02.05.2019 and I cover four cities Tiaret-Relizane-chlef-tissemssilt.

- **MEDICO-COMMERCIAL DELEGATE SNC RANGE (LABORATOIRE NEOMEDIC) (From 03.03.2016 to 18.04.2019)**

Promotion of the anti-inflammatory and muscle relaxant range with traumatologists, surgeons, and functional rehabilitators, neurologists and internists, endocrinologists and diabetologists as well as general practitioners.

- Negotiation [price / volume] and sale of products in the range [an order form]

- Information and answer to questions from pharmacists, the pharmacy team or other customers on one or more products and services.

- Proposal and negotiation of commercial offers and services.

- Increase on products and services within the framework of company directives and convince pharmacists.

- develop and maintain professional relationships with pharmacies - Plan, target and organize your activity.

I started with our laboratory NEOMEDIC from 02.03.2016 until 18.04.2019 I covered four CITIES and out of residence missions on ALGER-TLEMCEN-MSSILA-BOUSSADA-CHLEF-BAYAD-BACHAR-TIARET-TISSEMSSILT.

- **QHSE Regional SUPERVISOR with (NEWREST Catring Remote Algeria) (2 years From 01.01.2014 to 01.03.2016):**

QHSE SUPERVISOR with NEWREST cathering REMOTE

- My main mission was to ensure the application and dissemination of company security rules and to maintain the implementation of HACCP, ISO 9001, ISO 14001 and OHSAS18001 standards.

- Supervise and lead a team of 15 people QHSE INSPECTOR and provides them and the directives to follow and maintain with the staff, coming from the hierarchy

- Training for the personnel present on the activity sites or bases of lives under the objective Up to Date to Prevent.

- List and analyze the incidents that took place within the establishment, and determine their causes to improve risk prevention actions.

- apply specifications that allow us to comply with the standards in force in our industry, full cathering and improve the company's quality policy.

- Daily and weekly reporting which includes several files of interest to update the hierarchy with what is happening on the ground (the dangers and probable risk, performance and impact of actions and action plans, necessary safety equipment, diseases , injury, accident, etc.)

(Our client was KCA Deutag and CCC Lebanon and then with GTG touat al gaz Adrar)

Note: English was an essential condition for recruitment

- **Manager and seller in pharmacy (2 years From 2010 to 2012):**

Seller and manager in pharmacy "al Nakhla" in Tiaret, Oran in al-akid lotfi pharmacy

Moussaoui (3 years experience).

- Ensure the sale and maintain a good relationship with our customers to retain them.
- Train new recruits (pharmacology concepts, product locations, destocking storage: 1st stores 1st destocking, insurance and work software implemented by the pharmacist.
- Ensure the Guards appointed by the local authority.
- Make follow-ups of prescriptions and respect for the treatment of our patients, especially chronic.
- To follow up the slips and invoices of the products provided to the insurances.
- Ensures Purchases of missing products daily to guarantee regular availability of drugs

- **Médecin Vétérinaire Clinicien Du 2012 au 2014:**

My own clinic, my daily tasks were as follows:

- establish diagnoses.
- set up treatments.
- sterilize the females.
- perform surgical procedures.
- vaccinate and deworm animals.
- carry out all kinds of complementary exams: X-rays, blood tests, rectal whip ... etc.
- practiced artificial inseminations on cattle, and sheep.
- intervene urgently on complex births.
- inform the masters of the good care practices to be implemented for each animal.
- contribute to hygiene control in the food industry.
- participate in the development, production and marketing of medicines and animal feed.
- contribute to epidemiological control and helping our colleagues working in the state.

- **Taxi driver From 2009 to 2012:**

My own taxi, from where I had:

- To check the condition of the vehicle, and in particular the lights, brakes and wipers, to make sure that they are working properly.
- To carry out minor repairs or routine maintenance of the vehicle, for example by washing it, checking the tire pressure and the levels (fuel, oil and water).
- Looks for and transports passengers to their destination. Assists passengers entering and leaving the vehicle, and helps them handle their luggage.
- Define the best way to reach the passenger's destination, for example by using local knowledge or by using navigation equipment.
- I had to drive my customers as quickly as possible but while taking into account safety rules, traffic and rules specific to taxis, etc.

Training:

- Education level: Bac + 5
- Period: 2006 -2011

- Establishment: national higher school of veterinary medicine of Tiaret.
- Specialty: doctor of veterinary medicine.
- Certificates:
 - o French language study diploma (DELFI B2 67.5 / 100).
 - o Certificate of attendance following refresher courses in the French language at the CCF.
 - o Taxis diploma with experience + driving license since 23/01/2005.
- Internship as hygiene controller at the DSA and the BHC.

Languages and IT:

- Languages:
 - o Arabic: read / written / spoken
 - o French: read / written / spoken. (TCF CANADA NCLC 8)
 - o English: read / written / spoken. (IELTS B2 CLB 4.5 .L: 4.5/SP:5.5/R:6.5/W:6)
 - o good with the pack Office.
- WES Badge wes-15525220 (world education service)

<https://credly.com/credit/15525220>

- CREDLY Badge and certificate Ref number 15526365 (Empowers organizations to officially recognize individuals for demonstrated competencies and skills.)

<https://credly.com/credit/15526365>



• Informations complémentaires :

- Entertainment: Basketball player, and referee for the regional basketball ball league.
- Driving license B and C (light less than 3.5 tonnes and heavy max 10 tonnes).
- Released from national military service.